

HINDUSTAN ORGANIC CHEMICALS LTD (A Government of India Enterprise) AMBALAMUGAL, COCHIN – 682 032 Phone: (0484) 2720911, FAX No. (0484) 2720893

MAT/PUR/10792-B/21

15.01.2021

M/s.

Dear Sir,

Hindustan Organic Chemicals Ltd. is a Govt. of India Undertaking manufacturing Phenol, Acetone & Hydrogen Peroxide at its plant at Kochi, Kerala, India. HOCL need around **3000 MT of CUMENE for our consumption.**

Tender documents are uploaded in HOCL website www.hoclindia.com and <a

The details of the tender are as shown in INDEX enclosed

Closing Date of Tender : 20.02.2021 at 2.00 pm Opening Date of Tender : 22.02.2021 at 2.00 pm

You may submit your offer on two bid system online before the due date and time specified.

Thanking you,

Yours faithfully, For Hindustan Organic Chemicals Ltd.

K.R.USHARANI CHIEF GENERAL MANAGER (MATERIALS)

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ANNEXURE-I

GENERAL INSTRUCTIONS TO BIDDERS FOR BID SUBMISSION

Please submit your e-bids under the two bid system conforming to the specifications and the terms and conditions attached as per instructions given below:-

- 1. HOCL has entered into an Agreement with NIC for e procurement through their portal www.eprocure.gov.in. Quotations shall be submitted online on or before the due date and time of closing the tender. The Techno commercial bid containing the Technical specification of the Products and Proof of satisfactorily meeting the Eligibility Criteria and all commercial terms should be uploaded as per instructions given in various Annexures. The bid containing the Technical specification of the Products and all commercial terms should be uploaded as per instructions given in Annexure I ,IA & Annexure III. The Price bid should be submitted in price bid format given Annexure V &VI.
- 2. Techno commercial bid shall be opened electronically on the specified date and time given in NIT. Bidders can witness the electronic opening of bid .The date and time of opening of the price bids will be intimated to the technically qualified bidders after evaluation of the Technical bids via email alerts through the valid emails confirmed.
- 3. This enquiry is for supply of cumene based on the pricing formula as per Annexure V or VI. The time required for delivering the cargo at Kochi from the date of placing the Purchase order shall be clearly indicated in your technical offer.
- 4. The bid shall contain as integral part of the same the following compliance statement: "We have read understood and accepted the terms and conditions of purchase and related documents forming part of this enquiry and agree to supply the goods in compliance with the same."
- 5. Bidders should carefully study the documents of this enquiry. All terms and conditions set out there in the enquiry shall be binding on the bidders unless conflicting with any terms and conditions expressly stated by HOCL while accepting any bid, in the event of such acceptance.
- 6. HOCL reserves the right, without assigning any reason whatsoever, to accept or reject any or all bids in part or in full or cancel this enquiry.
- 7. HOCL reserves the right to extend without giving any reason(s) the closing date/time of the enquiry.
- 8. Purchase Preference to Central Public Sector Enterprises of Govt. Of India and MSMEs shall be as per Govt. of India policy in vogue.
- 9. Bidders shall quote with credit period of 90 days from the date of supply of material at HOCL site. In case anybody offer a lower higher credit period other than the specified period, their offer will be evaluated after loading/reducing interest @ SBI PLR as on the date of price bid opening.

10. Comparison of bids:

Price Comparison/Evaluation of bids shall be done on landed cost at HOCL net of GST. State Bank of India TT selling rate on the date of opening the tender will be taken as Foreign exchange rate to convert the CIF price in USD to CIF Price in Rupees for comparison purpose.

In case, any bidder has offered for material with delivery terms different from what is specified in the price bid format, cost towards wharf age, survey fees, storage tank hire charges and transportation charges to HOCL site and customs duty etc will be added to the price net of GST to arrive at the landed cost at HOCL site.(Annexure V and VI)

11. Bids shall be valid for a minimum of 30 days from the due date for receipt and opening of the bids. Technically qualified bidders will be informed regarding the opening of price bids which they can attend online.

12. Taxes applicable

Bidders should clearly indicate the rate of GST applicable and GSTIN and HSN code applicable shall be indicated in the bid.

13. Analysis Report & Source:

Details of the source of Cumene and its analysis report shall also be furnished along with the bid.

- 14 .The quantity shown in the enquiry is only indicative. In case the quantity off take is less than the quantity specified in the enquiry, HOCL will not accept any claim.
- 15. Vendors blacklisted by HOCL or other PSUs will not be allowed to participate in this tender.
- 16. In case of CIF/CFR purchase, the seller shall undertake to ensure maximum use of Indian Flag vessels by giving them the first right to refusal.

ANNEXURE I A

Instructions for Online Bid Submission

The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.

Information useful for submitting online bids on the CPP Portal may be obtained at: https://eprocure.gov.in/eprocure/app.

REGISTRATION

- 1) Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: https://eprocure.gov.in/eprocure/app) by clicking on the link "Online bidder Enrollment" on the CPP Portal which is free of charge.
- 2) As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
- 3) Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
- 4) Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify / nCode / eMudhra etc.), with their profile.
- 5) Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
- 6) Bidder then logs in to the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

SEARCHING FOR TENDER DOCUMENTS

- 1) There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.
- 2) Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the CPP Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.
- 3) The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.

PREPARATION OF BIDS

- 1) Bidder should take into account any corrigendum published on the tender document before submitting their bids.
- 2) Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
- 3) Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
- 4) To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Space" or "Other Important Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Space" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

Note: My Documents space is only a repository given to the Bidders to ease the uploading process. If Bidder has uploaded his Documents in My Documents space, this does not automatically ensure these Documents being part of Technical Bid.

SUBMISSION OF BIDS

- 1) Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
- 2) The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
- 3) Bidder has to select the payment option as "offline" to pay the tender fee / EMD as applicable and enter details of the instrument.
- 4) Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the concerned official, latest by the last date of bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise the uploaded bid will be rejected.
- 5) Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BoQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BoQ file, open it and complete the white coloured (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename. If the BoQ file is found to be modified by the bidder, the bid will be rejected.
- 6) The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.

- 7) All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid opener's public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 7) The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 8) Upon the successful and timely submission of bids (i.e. after Clicking "Freeze Bid Submission" in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- 9) The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

ASSISTANCE TO BIDDERS

- 1) Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.
- 2) Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk.

ANNEXURE-II

CUMENE SPECIFICATION

Sl.No.	Parameters Specific	
1	Appearance	Clear liquid, free of
		sediment or Haze @
2	Colour (HU), max.	18.3 to 25.6 Deg.c
3	Purity by GC(Wt.%), min.	15
4	Other impurities by GC (Wt.%), max.	99.92
5	Bromine Index, max.	0.08
6	Phenols (ppm),max.	100
	(Ref.ASTM D-4077-07)	5

ANNEXURE - III

TERMS AND CONDITIONS

- 1. <u>Price</u>: For indigenous supplies the price quoted should be on FOR HOCL, Ambalamugal, Kochi basis, by road movement, as per the formula enclosed vide Annexure-V. For import cargos the rate should be entered as per Annexure VI. Import cargoes are to be offered on CIF/CFR basis at Kochi port
- 2. <u>Marine Insurance & Freight</u>: For supplies made via coastal movement the supplier should arrange insurance coverage up to our storage tank at Willington Island, Kochi . Indigenous cargoes are to be offered on FOR HOCL basis.
- 3. Quantity: 3000 MT with a quantity variation +/- 10% are required per month. HOCL require the Cumene for the period from FEBRUARY- 2021- onwards. Vendors to quote for the minimum delivery period. The accepted quantity in the case of import supplies will be storage tank gauged quantity received at HOCL storage terminal in Wellington Island, jointly done by the surveyors of both the seller and HOCL. In the case of delivered supply by road movement, the quantity received as per HOCL weighbridge will be the final accepted quantity. Accepted quantity only shall be considered for payment. Quantity shown in the enquiry is only approximate and no guarantee can be given about the exact quantity that will be ordered. If any vendor wants to offer lesser/more quantity, they may do that with a clear mention in the technical bid. They may also indicate the quantity which can be supplied in each month.
- 4. Payment: Payment terms will be 90 days interest free credit. In case anybody offer a lower/higher credit period other than the specified period, their offer will be evaluated after loading /reducing interest @SBI PLR as on date of price bid opening. After placement of contract, while issuing purchase orders for each month, SBI TT selling rate as on date of loading the shipment will be taken for import cargoes./for indigenous suppliers SBI TT selling rate of the last date of the month will be taken for calculation.
- 5. Validity of the offer should be 30 days from the due date.
- 6. <u>Delivery -</u> You may clearly indicate your delivery period at Kochi Port/HOCL site in your offer from the date of placement of order. For indigenous supplies the ordered quantity should be supplied at our site @ 40 MT per day.
- 7. Quality- Tenderer may confirm that the specification of cumene offered is as per our enquiry specification. Delivering the product as per the purchase order specification will be the sole responsibility of the seller. Sample of each consignment /load will be analyzed at our laboratory &products meeting our approved specification only will be accepted.
- 8. <u>Documentation Indigenous cargoes</u>: The following documents are to be provided by the seller with the material for arranging payment.
 - a. Signed commercial invoice in duplicate.
 - b. Manufacturer's Test Certificate to accompany the cargo.

- 9. <u>Rejection of tender</u>: HOCL reserves the right to accept or reject any tenders without assigning any reasons whatsoever it may be.
- 10. <u>Notification of dispatches</u>:- In the case of road movement in tankers, vendor shall inform HOCL by mail the tanker wise list of dispatches on the next day.
- 11. <u>OPENING OF THE BIDS</u>: Last date of submission of tender will be 27.01.2021 at 2.00 PM. Techno commercial Bids will be opened on 28.01.2021 at 2.00 PM electronically. Technically acceptable bidders will be informed about the date and time of opening of the price bids by e mails.
- 12. <u>LIQUIDATED DAMAGES</u>:- In the event of the supplier's failure to deliver the goods by the dates specified in the contract, the purchaser may without prejudice to his any other rights hereunder, recover from the supplier liquidated damages @ 0.5 percent per week of delay of the contract price of the undelivered goods, subject to a maximum of 5 %. Also HOCL reserves the right to cancel the order and procure the material from elsewhere at the risk and cost of the defaulted vendor.
- 13. <u>SECURITY DEPOSIT</u>: In the event of placement of order, the supplier shall furnish a security deposit of Rs.10,00,000.00 (ten lakhs) or in equivalent foreign currency within 21 days of placement of order. This may be submitted in the form of a Performance Bank Guarantee from a Scheduled bank. SD will be forfeited in the event of a breach of any of the terms of the contract by the supplier. SD amount will be returned within 60 days of successful completion of the order.

Additional terms for Import cargoes

- 14. <u>INSPECTION OF CARGO AT LOAD PORT and DISCHARGE PORT</u>:- Inspection to be performed by Independent Surveyors mutually acceptable to both buyer and seller.
- 15. **MARITIME CONDITION**: Maritime conditions will be as mutually discussed and decided between seller and buyer on the seller nominating the vessel for loading.
- 16. <u>LETTER OF INDEMNITY</u>: In the absence of original Bill(s) of lading at the time of discharge, the seller shall provide Letter of Indemnity to enable HOC to receive the cargo. A copy of Letter of Indemnity shall be mailed to HOC.

17. VESSEL, CAPACITY, ETC:

The vessel to be used for the transportation shall be of highest class Lloyd's or equivalent flying any flag acceptable to the Government of India. The vessel must adhere to all port restrictions/regulations of discharge port. Sellers shall arrange transportation of Cumene in Petroleum Products carriers full class and approved as per institute classification clause, seller shall ensure that the carriers maintain required tools and tackles, pipes, coupling, flanges/reducers, sufficient length of hoses etc which are required for smooth discharging of the product at the point of unloading. Seller shall ensure that the vessel has all Certificates valid for the loading/stowage/discharging of the cargo and the vessel's tanks/lines/pumps and all its equipments are capable and suitable for the cargo.

18. PRIOR NOTICE OF ETA:-

At least 7 days prior to the date of commencement of loading of the vessel carrying the product, the Seller shall notify the buyer by e-mail of the quantity of product to be shipped, the value of the product and other relevant details that may be required by the Buyer. Seller shall intimate the buyer by e-mail the name of the vessel, date and time when it left the port of the seller and the estimated date and hour when it is expected to call at the Indian Port(s) together with other details as may be required by

buyer. Further, seller shall provide or arrange with the master of the vessel to provide 96 Hrs, 72 Hrs, 48 Hrs & 24Hrs notice to the buyer or their nominee indicating the ETA of the vessel at the port of unloading. The seller shall be liable for any consequences/delays in discharging attributable to the failure of the seller/vessel owner to give proper ETA notice in accordance with this clause.

19. MARPOL CLAUSE:- The supplier should be solely responsible for receiving the pre-wash after discharge of the cargo, wherever required, as stipulated in the international regulations for the control of pollution by NOXIOUS liquid substance in bulk.

Upon sailing of the vessel, the Seller shall immediately send one set of the following documents to HOCL by e mail.

- a. Charter Party B/L
- b. Certificate of Origin
- c. Certificate of analysis by Independent Surveyor
- d. Surveyor's quantity certificate
- e. Commercial invoice
- f. Details of the vessel tonnage, age of the vessel etc.
- g. Complete set of Charter Party
- 20. <u>Marine Insurance</u> For CIF orders, marine insurance up to Kochi port to be arranged by the seller. Insurance from Kochi port to HOCL site will be arranged by HOCL.

21. **DEMURRAGE**:-

As per Charter Party, if however, demurrage is incurred at the port of discharge by reasons of fire, explosion, storm or by strike, lockout, stoppage or restraint of labour or by break down of machinery or equipment in or about the plant of the buyer or any other force majeure circumstances the rate of demurrage shall be reduced to one half of the amount mentioned per day or pro rata. The demurrage rate applicable will be the rate indicated in the Charter Party. Seller shall provide copy of the Charter Party Agreement.

- 22. <u>Jurisdiction:</u> All questions, disputes or differences arising under or in connection with this contract shall be subject to the exclusive jurisdiction of the courts in Ernakulam, Kerala, India only:
 - a. When the contract is with domestic supplier, the applicable arbitration procedure will be as per Indian Arbitration & Conciliation Act, 1996 or any statutory modifications or reenactment thereof and the rules made there under and for the time being in force shall apply to the arbitration proceedings.
 - b. When the contract is with foreign supplier, the supplier has the option to choose either Indian arbitration and Conciliation Act, 1996 or arbitration in accordance with the provision of UNCITRAL (United Nations Commission on International Trade Law Arbitration) Arbitration Rules

ANNEXURE IV

TECHNO COMMERCIAL BID FORMAT

(Please fill up the details mentioned below in your letter head and upload along with your bid)		
Name and Address of Organization:		
Phone & Fax No:		
GSTIN:		
E-mail id for correspondence:		
Contact Person Name and Mobile No:		
Country of manufacture of Cumene offered in case of Import cargo:		
Payment Term offered:		
Terms of delivery offered:		
Validity of offer:		
Delivery period required for delivering the cargo at Kochi from the date of placement of order:		
Quantity of Cumene which can be supplied each month:		
Any other remarks you would like to specify:		
Signature and Stamp		

ANNEXURE-V

PRICING OF CUMENE (PER MT) FOR ARRIVING AT THE LANDED COST FOR COMPARISION PURPOSE – FOR IMPORT SUPPLIES.

Item	Description	Offer	
Α	FOB Price	Spot price quoted as in BOQ in USD	
В	Freight to Kochi	Vendor to quote freight in USD to be added to the above FOB	
		SEA price to arrive at CFR Kochi Price	
С	CFR Kochi price in USD	A+B	
D	Insurance	Vendor to include in basic rate.	
Е	CIF Kochi Price in USD	С	
F	Foreign exchange rate to convert	State Bank of India TT selling rate on the date of price bid	
	the CFR price in USD (E above) to	opening the tender.	
	CFR Price in Rupees for		
	comparison purpose.		
G	CIF Kochi price in Rupees	ExF	
Н	Basic Customs Duty	G x Applicable duty	
		(Actual Custom duty will be calculated as per the exchange	
		rate declared by Customs)	
1	Cess on CD	H x Applicable rate (currently 10%)	
J	GST (18 %)	(G+H+I) x Applicable Rate (currently 18 %)	
K	Total Customs Duty and Cess	(H+I+J)	
L	CIF Kochi price including Customs	(G +K)	
	Duty, Cess & GST		
М	Price net of GST at Kochi Port	(L-J)	
N	Cost of storage at Kochi port	Approximate charges per MT will be added for comparison	
		purpose	
0	Freight to HOCL site from Kochi	Approximate charges per MT will be added for comparison	
	Port	purpose	
Р	Net Price	M+N+O	

^{*}other charges, if, any may be included in BOQ basic rate.

ANNEXURE-VI

PRICING OF CUMENE (PER MT) - FOR INDIGENOUS SUPPLIES

(i) Indigenous Suppliers (By movement by road tankers) may quote for as per the following formula.

Item	Description	Formula / Offer
А	Price in Rs.Ex-Works Basis	Price As Quoted in BOQ
В	Freight charges for transporting the material from Ex-works to HOCL Ambalamugal	Vendor to quote If not quoted, HOCL will be adding the transportation charges approximately
С	Basic Price in Rs On FOR Kochi Price	A+B
D	GST	To be quoted in %. i.e. C x applicable rate (currently 18%)
E	Total FOR Kochi Price including GST	C+D
Е	Landed price i.e. Net of GST	E-D

*other charges, if, any may be included in BOQ

Annexure VII

ELIGIBILITY CRITERIA FOR PARTICIPATING IN THE BID.

Offers of bidders who satisfy the following Eligibility Criteria only will be considered.

- 1) Only manufacturers or their authorized dealers having sound financial capability and who can supply CUMENE as per the specification enclosed should submit the offers. Vendors who have been blacklisted in the past by any PSU shall not submit the bids.
- 2) Any bidder from a country which shares a land border with India will be eligible to bid, only if the bidder is registered with the Department for promotion of Industry and Internal Trade (DPIIT). Such bidders should submit the valid copy of registration certificate along with tender.
- 3) Vendors must have executed orders of minimum value of Rs.30 Crores for similar items in the last 3 financial years.
- 4) Vendor should have executed at least one order of minimum value of Rs.7.5 crores for similar items in the last 3 financial years.
- 5) Vendor shall submit a solvency certificate of a scheduled bank worth minimum Rs.3.75crores.
- Documentary evidence for all above parameters is to be furnished by the bidder with the technical bid.

"The term Similar products includes all types of bulk Petrochemical or equivalent products" PSU's who are registered with HOCL need not furnish the credentials as above.

अनुबंधANNEXURE VIII-A

वाणिज्यिकअवधिप्रपत्र COMMERCIAL TERM FORMAT

(आपकेपत्रशीर्षएवंमुद्रितकरअपलोडकियाजाए) (To be printed on your letter head& uploaded)

(कृपयाअपनेपत्रशीर्षमेंनीचेदियेगएविवरणभरेंऔरअपनीबोलीकेसाथअपलोडिकयाजाए) (Please fill up the details mentioned below in your letter head and upload along with your bid)

संगठनकानामऔरपता
Name and Address of Organization :
फोनऔरफ़ैक्ससं
Phone & Fax No :
जीएसटीआईएन
·
GSTIN :
पत्राचारकेलिएईमेलआईडी
E-mail id for correspondence :
E main a for correspondence
संपर्कअधिकारीकेनामऔरदूरभाषसं
Contact Person Name and Mobile No :
एमएसएमई/एनएसआईसीकेसाथपंजीकृतहै(यदिहाँतोदस्तावेजप्रमाणसंलग्नकरें)
Whether registered with MSME/NSIC(If so pl. enclose documentary proof):
लिस्त ओफ ओर्देर्स एक्सेकुतेद इन इंदिअ फोर 2एॲक़ वीटःसूप्पॉऋटीणा़ डॉकूँएण्ट्स
List of orders executed in India for the supply of Cumene with supporting documents:
कॉऊण्ट्रय ऑफ़ ऑऋईग़ीण ऑफ़ टःए पृऑडूक्ट(2एॲक़)
Country of origin of the product (Cumene)
दीगयीभुगतानअवधिPayment Term offered :

Terms of delivery offered:
परतावकीवैधता
Validity of offer:
वितरणअवधि
Delivery period required for delivering the cargo at Kochi from the date of purchase order:
लागूकर
Taxes Applicable:
आपूर्तिकेसाथप्रदानप्रमाणपत्र
Certificates provided along with supply:
विनिर्देशनमेंविचलनयदिकोईहोतो
Deviation in specification/ terms and conditions if any:

हस्ताक्षरऔरमोहरSignature and Stamp

अनुबंधANNEXURE VIII-B

(KINDLY FILL THIS SHEET AND SUBMIT IN -COMMERCIAL/TECHNICAL BID)

Name of Bidder:			
Sr. No.	Commercial Clauses	Bidder Confirmation (Please put v in front of your confirmation)	
1	Whether bidder (a proprietary concern, Partnership Firm, Company) is currently on holiday list/black list/de-listed or has been put on holiday/blacklisted/de-listed at any PSU/govt. Organization. If so, give details.	☐ Yes, We are on holidayList/Black List/De-List☐ No	
2i	Whether the party is registered under Micro/Small/Medium Enterprises act 2006 (Please furnish the proof)	□ Micro□ Medium □ Small□ No	
2-ii	Status of MSE Bidder	ManufacturerServicesNot Applicable	
2-iii	Whether MSE bidder is offering product manufactured by him/her	□ Yes □ No	
3i	All MSE bidders shall register / declare their UAM Number on CPP Portal and copy of this registration / declaration shall be attached with the offer; failing which such bidders will not be able to enjoy benefits as per PP Policy for MSME order, 2012. SSI/MSME/NSIC/UAM /DIC registration certificate	□ Mention UAM Number	
3-ii	Submitted valid document against clause no 3i	SubmittedNot Applicable	
4i	Whether the proprietor of "MSME" enterprise is from SC/ST category (Please attach caste certificate issued by competent authority)	□ Yes □ No	
4ii	Whether the proprietor of "MSME" enterprise is woman (i.e. Woman proprietorship, or holding minimum 51% shares in case of Partnership/Private Limited Companies)	□ Yes □ No	
4iil	Submitted certificate against clause no 4ii	□ Submitted□ Not Applicable	
5	AGREED TO ALL TERMS AND CONDITIONS OF ENQUIRY: It is hereby stated that the quotation/offer submitted is in fullcompliance with the documents issued against the enquiry and also furtherconfirmed that there is no deviation from all the terms and conditions as pertheenquiry.Non-acceptanceor deviation to HOCL's standard terms and conditions mentioned in enquiry documents may lead to rejection of offer, no correspondence shall be done for clarifications	□ Agreed □ Not Agreed	
DATE:S	IGN AND STAMP OF BIDDER		

अनुबंधANNEXURE VIII	-B
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ानावदा स	विरुद	बाला	का सलगक
1.11.4.4.7.7.1		71/11	111 /1/18/11

(प्रस्तुत शीट भरें और वाणिजियक और तकनीकी बोली के साथ प्रस्तुत करें)

बोलीदाता का नाम Name of Bidder:			
क्रमांक	वाणिजियक खंड	बोलीदाता की पुष्टि (आपकी पुष्टि के आगे कृपया √ करें)	
1	क्या बोलीदाता वर्तमान में अवकाश सूची/काली सूची/डी सूची में है या किसी पीएसयू/सरकारी संगठन	□ हाँ हम अवकाश सूची/ काली सूची/डी	
	द्वारा होलिडे/कालीसूची/डी सूची में रखा गया है। यदि हाँ तो विवरण दें?	सूची में हैं □ नहीं	
2i	क्या पार्टी ने सूक्ष्म/लघु/मध्यम उद्यम अधिनियम 2006 के विरुद्ध पंजीकृत किया है। (कृपया प्रमाण प्रस्तुत करें)	□ सूक्ष्म □ मध्यम □ लघु □ नहीं	
2-ii	एमएसई बोलीदाता की हैसियत	□ विनिर्माता □ सेवाएँ □ लागू नहीं	
2-iii	क्या एमएसई बोलीदाता अपने द्वारा विनिर्मित उत्पाद दे रहे है?	□ हाँ □ नहीं	
3i	सभी एमएसई बोलीदाताएं अपनी यूएएम सं की घोषणा सीपीपी पोर्टल पर किए जाएंगे और	यूएएम सं दें	
	पंजीकरण/घोषणा की प्रति प्रस्ताव के साथ रखेंगे, ऐसे बोलीदाताएं जो इस प्रकार करने में असफल होने		
	पर एमएसएमई आदेश 2012 के पीपी पॉलिसी के अनुसार फायदाओं का लाभ नहीं उठायेंगे। एसएसआई/एमएसएमई/एनएसआईसी/ यूएएम/ डीआईसी/ पंजीकरण प्रमाणपत्र	□ लागू नहीं	
3-ii	खंड सं 3i के विरुद्ध प्रस्तुत वैद्य प्रमाणपत्र	□ प्रस्तुत □ लागू नहीं	
4i	क्या एमएसएमई उद्यम का मालिक एससी/एसटी संवर्ग से हैं?	□ हाँ □ नहीं	
	(कृपया सक्षम प्राधिकारी द्वारा जारी जाति प्रमाणपत्र संलग्न करें)		
4ii	क्या एमएसएमई उद्यम का मालिक महिला हैं?(अर्थात महिला मालिकाना, या सांझेदारी /निजी लिमिटेड	🗆 हाँ 🗆 नहीं	
	कंपनीस के मामले में 51% शेयर रखते हैं?		
4iil	खंड सं 4॥ के विरुद्ध प्रस्तुत प्रमाणपत्र	□ प्रस्तुत □ लागू नहीं	
5	पूछताछ के सभी निबंधन और शर्तों से सहमत है	□ सहमत है	
	इसके द्वारा कहा गया है कि प्रस्तुत किया गया कोटेशन/ प्रस्ताव पूछताछ के विरुद्ध जारी किए गए	 सहमत नहीं है 	
	दस्तावेजों के साथ पूर्ण अनुपालन में है और यह भी पुष्टि की गई है कि पूछताछ के अनुसार सभी नियमों और शर्तों में कोई विचलन नहीं है। जांच दस्तावेजों में उल्लिखित एचओसीएल के सभी मानक नियमों		
	और शर्तों से कोई अस्वीकृति या विचलन प्रस्ताव की अस्वीकृति का कारण हो सकता है, स्पष्टीकरण के		
	लिए कोई पत्राचार नहीं किया जाएगा।		
दिनांक: बोलीदाता के हस्ताक्षर और मोहर			

ANNEXURE - VIII- C

वाणिज्यिकअवधिप्रपत्र COMMERCIAL TERM FORMAT

(For Purchase Order/ Work Order with estimated value more than FIVE Lakhs)

NAME OF BIDDER:			
Sr.No.	COMMERCIAL CLAUSES	BIDDER CONFIRMATION (PLEASE PUT √)	
1	Please mention whether you are a Class-I/Class II Local	Class I	
	supplier.(Please see the definition given below)	Class II	
2	Specify the percentage (%) of local content.	%	
3	Details of location at which the local value addition is made.		
4	Mention whether the product offered is manufactured in India under a license from a foreign manufacturer who hold intellectual property rights and there is a technology collaboration agreement / Transfer of technology agreement	Yes / No	

SELF DECLARATION OF LOCAL CONTENT

We hereby declare that the percentage(%) of local content specified against mentioned against Sr.No.2 is _______%. We also understand that submitting False self-declarations and auditors will be in breach of Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a Bidder or its successors can be debarred for up to Two Years as per the Rule 151 (iii) of the General. Financial Rules along with such other actions as may be permissible under Law.

Definitions

Local Content: - The amount of value added in India(Total value of item procured minus the value of imported content in the item(including all customs duties) as a proportion of total value, in percentage.

Class I Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content equal to or more than 50%.

Class II Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50 %.

Purchase Preference: -Will be as per the applicable Government order.

DATE SIGNATURE AND STAMP

ANNEXURE VIII- G

(For Purchase Order/ Work Order with estimated value **above 10 Crores**)
ANNEXURE TO BE SUBMITTED ALONG WITH THE BID AGAINST TENDER
NO

(KINDLY FILL AND SUBMIT ALONG WITH COMMERCIAL/TECHNICAL BID)

NAN	NAME OF BIDDER:				
Sr. No.	COMMERCIAL CLAUSES	BIDDER CONFIRMATION (PLEASE PUT √)			
1	Please mention whether you are a Class-I/Class II Local supplier. (Please see the definition given below)	Class II			
2	Specify the percentage (%) of local content.	%			
3	Details of location at which the local value addition is made.				
4	Mention whether the product offered is manufactured in India under a license from a foreign manufacturer who hold intellectual property rights and there is a technology collaboration agreement / Transfer of technology agreement.	Yes / No			
5	Have you attached certificate from the statutory Auditor or Cost Auditor of the Company (in the case of companies) or From a practicing Cost Accountant/Chartered Accountant(suppliers other than companies), giving the percentage of local content.	Yes / No			

SELF DECLARATION OF LOCAL CONTENT:

We hereby declare that the percentage(%) of local content specified against mentioned against Sr.No.2 is____%.

We also understand that submitting False self-declarations and auditors/Accountants certificate, will be in breach of Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a Bidder or its successors can be debarred for up to Two Years as per the Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under Law.

DATE:

SIGNATURE AND STAMP:

TENDER DOCUMENT FOR CUMENE PROCUREMENT

Definitions

Local Content:- The amount of value added in India(Total value of item procured minus the value of imported content in the item(including all customs duties) as a proportion of total value, in percent.

Class I Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content equal to or more than 50%.

Class II Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50 %.

Purchase Preference: -Will be as per the applicable Government order.

DATE:

SIGNATURE AND STAMP:



eProcurement System Government of India

Published Corrigendum Details

Date: 10-Feb-2021 12:31 PM



Organisation Chain:	Hindustan Organic Chemicals Limited Materials Department - HOCL
Tender ID :	2021_HOCL_610071_1
Tender Ref No :	MAT/PUR/10792-B/21
Tender Title :	TENDER FOR THE PROCUREMENT OF CUMENE
Corrigendum Type :	Date

Corrigendum:2

Corrigendum Title	Corrigendum Description	Published Date	Document Name	Doc Size(in KB)
Date Corrigendum 2	Date Corrigendum 2	10-Feb-2021 12:31 PM	DateCorr2.pdf 🛜	18.17

<u>Critical Dates</u>			
Publish Date	16-Jan-2021 10:00 AM	Bid Opening Date	22-Feb-2021 02:00 PM
Document Download/Sale Start Date	16-Jan-2021 10:30 AM	Document Download/Sale End Date	20-Feb-2021 02:00 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	16-Jan-2021 11:00 AM	Bid Submission End Date	20-Feb-2021 02:00 PM

Corrigendum:1

Corrigendum Title	Corrigendum Description	Published Date	Document Name	Doc Size(in KB)
Due Date Extension	Due Date Extension up to 10.02.2021	03-Feb-2021 12:54 PM	DateCorr1.pdf	18.48

<u>Critical Dates</u>			
Publish Date	16-Jan-2021 10:00 AM	Bid Opening Date	11-Feb-2021 02:00 PM
Document Download/Sale Start Date	16-Jan-2021 10:30 AM	Document Download/Sale End Date	10-Feb-2021 02:00 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	16-Jan-2021 11:00 AM	Bid Submission End Date	10-Feb-2021 02:00 PM

1 of 1 2/10/2021 12:33 PM



HINDUSTAN ORGANIC CHEMICALS LTD (A Government of India Enterprise) AMBALAMUGAL, COCHIN – 682 032 Phone: (0484) 2720911, FAX No. (0484) 2720893

OPEN E- TENDER NOTICE

HOCL Invites Open e Bids under the two bid system for the following item.

SI.No.	Description of item and Tender No.	Qty (Approx.)
1	Supply of CUMENE as per specification attached.	3000MT
	HOCL TENDER REF : MAT/PUR/10792-B/21 NIC TENDER ID NO.	

Tender documents may be downloaded from www.hoclindia.comor www.eprocure.gov.in

Interested parties may please get registered with NIC e-procurement portal (URL: https://eprocure.gov.in/eprocure/app) to participate in the tender. Tenders submitted other than through online procedure specified will not be accepted. Please visit the above sites regularly for any addendum/ corrigendum/extension before submitting the offers.

EMD - NIL

KR.USHARANI CHIEF GENENRAL MANAGER (MATERIALS)



HINDUSTAN ORGANIC CHEMICALS LTD (A Government of India Enterprise) AMBALAMUGAL, COCHIN – 682 032 Phone: (0484) 2720911, FAX No. (0484) 2720893

MAT/PUR/10792-B/21 15.01.2021

M/s.

Dear Sir,

Hindustan Organic Chemicals Ltd. is a Govt. of India Undertaking manufacturing Phenol, Acetone & Hydrogen Peroxide at its plant at Kochi, Kerala, India. HOCL need around **3000 MT of CUMENE for our consumption.**

Tender documents are uploaded in HOCL website www.hoclindia.com and <a

The details of the tender are as shown in INDEX enclosed

Closing Date of Tender : 27.01.2021 at 2.00 pm Opening Date of Tender : 28.01.2021 at 2.00 pm

You may submit your offer on two bid system online before the due date and time specified.

Thanking you,

Yours faithfully, For Hindustan Organic Chemicals Ltd.

K.R.USHARANI CHIEF GENERAL MANAGER (MATERIALS)

INDEX - OPEN TENDER NOTICE FOR CUMENE

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4	TERMS AND CONDITIONS	Annexure-III
5	5 TECHNICAL BID FORMAT Annexus	
6 PRICING FORMULA FOR CUMENE (PER MT) FOR IMPO		Annexure V
7	PRICING FORMULA FOR CUMENE (PER MT) FOR INDEGENOUS SUPPLIES.	Annexure-VI
8	ELIGIBILITY CRITERIA FOR PARTICIPATING IN THE BID	Annexure –VII
9	COMMERCIAL TERM FORMAT	Annexure –VIII-A
10	COMMERCIAL / TECHNICAL BID FORMAT	Annexure –VIII-B
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13	COMMERCIAL FORMAT (For more than 10 Crore)	Annexure –VIII-G

ANNEXURE- I

GENERAL INSTRUCTIONS TO BIDDERS FOR BID SUBMISSION

Please submit your e-bids under the two bid system conforming to the specifications and the terms and conditions attached as per instructions given below:-

- 1. HOCL has entered into an Agreement with NIC for e procurement through their portal www.eprocure.gov.in. Quotations shall be submitted online on or before the due date and time of closing the tender. The Techno commercial bid containing the Technical specification of the Products and Proof of satisfactorily meeting the Eligibility Criteria and all commercial terms should be uploaded as per instructions given in various Annexures. The bid containing the Technical specification of the Products and all commercial terms should be uploaded as per instructions given in Annexure I ,IA & Annexure III. The Price bid should be submitted in price bid format given Annexure V &VI.
- 2. Techno commercial bid shall be opened electronically on the specified date and time given in NIT. Bidders can witness the electronic opening of bid .The date and time of opening of the price bids will be intimated to the technically qualified bidders after evaluation of the Technical bids via email alerts through the valid emails confirmed.
- 3. This enquiry is for supply of cumene based on the pricing formula as per Annexure V or VI. The time required for delivering the cargo at Kochi from the date of placing the Purchase order shall be clearly indicated in your technical offer.
- 4. The bid shall contain as integral part of the same the following compliance statement: "We have read understood and accepted the terms and conditions of purchase and related documents forming part of this enquiry and agree to supply the goods in compliance with the same."
- 5. Bidders should carefully study the documents of this enquiry. All terms and conditions set out there in the enquiry shall be binding on the bidders unless conflicting with any terms and conditions expressly stated by HOCL while accepting any bid, in the event of such acceptance.
- 6. HOCL reserves the right, without assigning any reason whatsoever, to accept or reject any or all bids in part or in full or cancel this enquiry.
- 7. HOCL reserves the right to extend without giving any reason(s) the closing date/time of the enquiry.
- 8. Purchase Preference to Central Public Sector Enterprises of Govt. Of India and MSMEs shall be as per Govt. of India policy in vogue.
- 9. Bidders shall quote with credit period of 90 days from the date of supply of material at HOCL site. In case anybody offer a lower higher credit period other than the specified period, their offer will be evaluated after loading/reducing interest @ SBI PLR as on the date of price bid opening.

10. Comparison of bids:

Price Comparison/Evaluation of bids shall be done on landed cost at HOCL net of GST. State Bank of India TT selling rate on the date of opening the tender will be taken as Foreign exchange rate to convert the CIF price in USD to CIF Price in Rupees for comparison purpose.

In case, any bidder has offered for material with delivery terms different from what is specified in the price bid format, cost towards wharf age, survey fees, storage tank hire charges and transportation charges to HOCL site and customs duty etc will be added to the price net of GST to arrive at the landed cost at HOCL site.(Annexure V and VI)

11. Bids shall be valid for a minimum of 30 days from the due date for receipt and opening of the bids.

Technically qualified bidders will be informed regarding the opening of price bids which they can attend online.

12. Taxes applicable

Bidders should clearly indicate the rate of GST applicable and GSTIN and HSN code applicable shall be indicated in the bid.

13. Analysis Report & Source:

Details of the source of Cumene and its analysis report shall also be furnished along with the bid.

- 14 .The quantity shown in the enquiry is only indicative. In case the quantity off take is less than the quantity specified in the enquiry, HOCL will not accept any claim.
- 15. Vendors blacklisted by HOCL or other PSUs will not be allowed to participate in this tender.
- 16. In case of CIF/CFR purchase, the seller shall undertake to ensure maximum use of Indian Flag vessels by giving them the first right to refusal.

ANNEXURE I A

Instructions for Online Bid Submission

The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.

Information useful for submitting online bids on the CPP Portal may be obtained at: https://eprocure.gov.in/eprocure/app.

REGISTRATION

- 1) Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: https://eprocure.gov.in/eprocure/app) by clicking on the link "Online bidder Enrollment" on the CPP Portal which is free of charge.
- 2) As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
- 3) Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
- 4) Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify / nCode / eMudhra etc.), with their profile.
- 5) Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
- 6) Bidder then logs in to the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

SEARCHING FOR TENDER DOCUMENTS

- 1) There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.
- 2) Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the CPP Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.
- 3) The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.

PREPARATION OF BIDS

- 1) Bidder should take into account any corrigendum published on the tender document before submitting their bids.
- 2) Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
- 3) Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
- 4) To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Space" or "Other Important Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Space" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

Note: My Documents space is only a repository given to the Bidders to ease the uploading process. If Bidder has uploaded his Documents in My Documents space, this does not automatically ensure these Documents being part of Technical Bid.

SUBMISSION OF BIDS

- 1) Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
- 2) The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
- 3) Bidder has to select the payment option as "offline" to pay the tender fee / EMD as applicable and enter details of the instrument.
- 4) Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the concerned official, latest by the last date of bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise the uploaded bid will be rejected.
- 5) Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BoQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BoQ file, open it and complete the white coloured (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename. If the BoQ file is found to be modified by the bidder, the bid will be rejected.
- 6) The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.

- 7) All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid opener's public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 7) The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 8) Upon the successful and timely submission of bids (i.e. after Clicking "Freeze Bid Submission" in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- 9) The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

ASSISTANCE TO BIDDERS

- 1) Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.
- 2) Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk.

ANNEXURE-II

CUMENE SPECIFICATION

Sl.No.	Parameters	Specifications
1	Appearance	Clear liquid, free of
		sediment or Haze @
2	Colour (HU), max.	18.3 to 25.6 Deg.c
3	Purity by GC(Wt.%), min.	15
4	Other impurities by GC (Wt.%), max.	99.92
5	Bromine Index, max.	0.08
6	Phenols (ppm),max.	100
	(Ref.ASTM D-4077-07)	5

ANNEXURE - III

TERMS AND CONDITIONS

- 1. <u>Price</u>: For indigenous supplies the price quoted should be on FOR HOCL, Ambalamugal, Kochi basis, by road movement, as per the formula enclosed vide Annexure-V. For import cargos the rate should be entered as per Annexure VI. Import cargoes are to be offered on CIF/CFR basis at Kochi port
- 2. <u>Marine Insurance & Freight</u>: For supplies made via coastal movement the supplier should arrange insurance coverage up to our storage tank at Willington Island, Kochi . Indigenous cargoes are to be offered on FOR HOCL basis.
- 3. Quantity: 3000 MT with a quantity variation +/- 10% are required per month. HOCL require the Cumene for the period from FEBRUARY- 2021- onwards. Vendors to quote for the minimum delivery period. The accepted quantity in the case of import supplies will be storage tank gauged quantity received at HOCL storage terminal in Wellington Island, jointly done by the surveyors of both the seller and HOCL. In the case of delivered supply by road movement, the quantity received as per HOCL weighbridge will be the final accepted quantity. Accepted quantity only shall be considered for payment. Quantity shown in the enquiry is only approximate and no guarantee can be given about the exact quantity that will be ordered. If any vendor wants to offer lesser/more quantity, they may do that with a clear mention in the technical bid. They may also indicate the quantity which can be supplied in each month.
- 4. Payment: Payment terms will be 90 days interest free credit. In case anybody offer a lower/higher credit period other than the specified period, their offer will be evaluated after loading /reducing interest @SBI PLR as on date of price bid opening. After placement of contract, while issuing purchase orders for each month, SBI TT selling rate as on date of loading the shipment will be taken for import cargoes./for indigenous suppliers SBI TT selling rate of the last date of the month will be taken for calculation.
- 5. Validity of the offer should be 30 days from the due date.
- 6. <u>Delivery</u> You may clearly indicate your delivery period at Kochi Port/HOCL site in your offer from the date of placement of order. For indigenous supplies the ordered quantity should be supplied at our site @ 40 MT per day.
- 7. Quality- Tenderer may confirm that the specification of cumene offered is as per our enquiry specification. Delivering the product as per the purchase order specification will be the sole responsibility of the seller. Sample of each consignment /load will be analyzed at our laboratory &products meeting our approved specification only will be accepted.
- 8. <u>Documentation Indigenous cargoes</u>: The following documents are to be provided by the seller with the material for arranging payment.
 - a. Signed commercial invoice in duplicate.
 - b. Manufacturer's Test Certificate to accompany the cargo.

- 9. **Rejection of tender**: HOCL reserves the right to accept or reject any tenders without assigning any reasons whatsoever it may be.
- 10. <u>Notification of dispatches</u>:- In the case of road movement in tankers, vendor shall inform HOCL by mail the tanker wise list of dispatches on the next day.
- 11. <u>OPENING OF THE BIDS</u>: Last date of submission of tender will be 27.01.2021 at 2.00 PM. Techno commercial Bids will be opened on 28.01.2021 at 2.00 PM electronically. Technically acceptable bidders will be informed about the date and time of opening of the price bids by e mails.
- 12. <u>LIQUIDATED DAMAGES</u>:- In the event of the supplier's failure to deliver the goods by the dates specified in the contract, the purchaser may without prejudice to his any other rights hereunder, recover from the supplier liquidated damages @ 0.5 percent per week of delay of the contract price of the undelivered goods, subject to a maximum of 5 %. Also HOCL reserves the right to cancel the order and procure the material from elsewhere at the risk and cost of the defaulted vendor.
- 13. SECURITY DEPOSIT: In the event of placement of order, the supplier shall furnish a security deposit of Rs.10,00,000.00 (ten lakhs) or in equivalent foreign currency within 21 days of placement of order. This may be submitted in the form of a Performance Bank Guarantee from a Scheduled bank. SD will be forfeited in the event of a breach of any of the terms of the contract by the supplier. SD amount will be returned within 60 days of successful completion of the order.

Additional terms for Import cargoes

- 14. <u>INSPECTION OF CARGO AT LOAD PORT and DISCHARGE PORT:</u> Inspection to be performed by Independent Surveyors mutually acceptable to both buyer and seller.
- 15. **MARITIME CONDITION**: Maritime conditions will be as mutually discussed and decided between seller and buyer on the seller nominating the vessel for loading.
- 16. <u>LETTER OF INDEMNITY</u>: In the absence of original Bill(s) of lading at the time of discharge, the seller shall provide Letter of Indemnity to enable HOC to receive the cargo. A copy of Letter of Indemnity shall be mailed to HOC.

17. VESSEL, CAPACITY, ETC:

The vessel to be used for the transportation shall be of highest class Lloyd's or equivalent flying any flag acceptable to the Government of India. The vessel must adhere to all port restrictions/regulations of discharge port. Sellers shall arrange transportation of Cumene in Petroleum Products carriers full class and approved as per institute classification clause, seller shall ensure that the carriers maintain required tools and tackles, pipes, coupling, flanges/reducers, sufficient length of hoses etc which are required for smooth discharging of the product at the point of unloading. Seller shall ensure that the vessel has all Certificates valid for the loading/stowage/discharging of the cargo and the vessel's tanks/lines/pumps and all its equipments are capable and suitable for the cargo.

18. PRIOR NOTICE OF ETA:-

At least 7 days prior to the date of commencement of loading of the vessel carrying the product, the Seller shall notify the buyer by e-mail of the quantity of product to be shipped, the value of the product and other relevant details that may be required by the Buyer. Seller shall intimate the buyer by e-mail the name of the vessel, date and time when it left the port of the seller and the estimated date and hour when it is expected to call at the Indian Port(s) together with other details as may be required by

buyer. Further, seller shall provide or arrange with the master of the vessel to provide 96 Hrs, 72 Hrs, 48 Hrs & 24Hrs notice to the buyer or their nominee indicating the ETA of the vessel at the port of unloading. The seller shall be liable for any consequences/delays in discharging attributable to the failure of the seller/vessel owner to give proper ETA notice in accordance with this clause.

19. MARPOL CLAUSE:- The supplier should be solely responsible for receiving the pre-wash after discharge of the cargo, wherever required, as stipulated in the international regulations for the control of pollution by NOXIOUS liquid substance in bulk.

Upon sailing of the vessel, the Seller shall immediately send one set of the following documents to HOCL by e mail.

- a. Charter Party B/L
- b. Certificate of Origin
- c. Certificate of analysis by Independent Surveyor
- d. Surveyor's quantity certificate
- e. Commercial invoice
- f. Details of the vessel tonnage, age of the vessel etc.
- g. Complete set of Charter Party
- 20. <u>Marine Insurance</u> For CIF orders, marine insurance up to Kochi port to be arranged by the seller. Insurance from Kochi port to HOCL site will be arranged by HOCL.

21. **DEMURRAGE**:-

As per Charter Party, if however, demurrage is incurred at the port of discharge by reasons of fire, explosion, storm or by strike, lockout, stoppage or restraint of labour or by break down of machinery or equipment in or about the plant of the buyer or any other force majeure circumstances the rate of demurrage shall be reduced to one half of the amount mentioned per day or pro rata. The demurrage rate applicable will be the rate indicated in the Charter Party. Seller shall provide copy of the Charter Party Agreement.

- 22. <u>Jurisdiction:</u> All questions, disputes or differences arising under or in connection with this contract shall be subject to the exclusive jurisdiction of the courts in Ernakulam, Kerala, India only:
 - a. When the contract is with domestic supplier, the applicable arbitration procedure will be as per Indian Arbitration & Conciliation Act, 1996 or any statutory modifications or reenactment thereof and the rules made there under and for the time being in force shall apply to the arbitration proceedings.
 - b. When the contract is with foreign supplier, the supplier has the option to choose either Indian arbitration and Conciliation Act, 1996 or arbitration in accordance with the provision of UNCITRAL (United Nations Commission on International Trade Law Arbitration) Arbitration Rules

ANNEXURE IV

TECHNO COMMERCIAL BID FORMAT

(Please fill up the details mentioned below in your letter head and upload along with your bid)		
Name and Address of Organization:		
Phone & Fax No:		
GSTIN:		
E-mail id for correspondence:		
Contact Person Name and Mobile No:		
Country of manufacture of Cumene offered in case of Import cargo:		
Payment Term offered:		
Terms of delivery offered:		
Validity of offer:		
Delivery period required for delivering the cargo at Kochi from the date of placement of order:		
Quantity of Cumene which can be supplied each month:		
Any other remarks you would like to specify:		
Signature and Stamp		

ANNEXURE-V

PRICING OF CUMENE (PER MT) FOR ARRIVING AT THE LANDED COST FOR COMPARISION PURPOSE – FOR IMPORT SUPPLIES.

Item	Description	Offer
Α	FOB Price	Spot price quoted as in BOQ in USD
В	Freight to Kochi	Vendor to quote freight in USD to be added to the above FOB
		SEA price to arrive at CFR Kochi Price
С	CFR Kochi price in USD	A+B
D	Insurance	Vendor to include in basic rate.
E	CIF Kochi Price in USD	С
F	Foreign exchange rate to convert	State Bank of India TT selling rate on the date of price bid
	the CFR price in USD (E above) to	opening the tender.
	CFR Price in Rupees for	
	comparison purpose.	
G	CIF Kochi price in Rupees	ExF
Н	Basic Customs Duty	G x Applicable duty
		(Actual Custom duty will be calculated as per the exchange
		rate declared by Customs)
1	Cess on CD	H x Applicable rate (currently 10%)
J	GST (18 %)	(G+H+I) x Applicable Rate (currently 18 %)
K	Total Customs Duty and Cess	(H+l+J)
L	CIF Kochi price including Customs	(G +K)
	Duty, Cess & GST	
М	Price net of GST at Kochi Port	(L-J)
N	Cost of storage at Kochi port	Approximate charges per MT will be added for comparison
		purpose
0	Freight to HOCL site from Kochi	Approximate charges per MT will be added for comparison
	Port	purpose
Р	Net Price	M+N+O

^{*}other charges, if, any may be included in BOQ basic rate.

ANNEXURE-VI

PRICING OF CUMENE (PER MT) – FOR INDIGENOUS SUPPLIES

(i) Indigenous Suppliers (By movement by road tankers) may quote for as per the following formula.

Item	Description	Formula / Offer
А	Price in Rs.Ex-Works Basis	Price As Quoted in BOQ
В	Freight charges for transporting the material from Ex-works to HOCL Ambalamugal	Vendor to quote If not quoted, HOCL will be adding the transportation charges approximately
С	Basic Price in Rs On FOR Kochi Price	A+B
D	GST	To be quoted in %. i.e. C x applicable rate (currently 18%)
Е	Total FOR Kochi Price including GST	C+D
E	Landed price i.e. Net of GST	E-D

*other charges, if, any may be included in BOQ

Annexure VII

ELIGIBILITY CRITERIA FOR PARTICIPATING IN THE BID.

Offers of bidders who satisfy the following Eligibility Criteria only will be considered.

- 1) Only manufacturers or their authorized dealers having sound financial capability and who can supply CUMENE as per the specification enclosed should submit the offers. Vendors who have been blacklisted in the past by any PSU shall not submit the bids.
- 2) Any bidder from a country which shares a land border with India will be eligible to bid, only if the bidder is registered with the Department for promotion of Industry and Internal Trade (DPIIT). Such bidders should submit the valid copy of registration certificate along with tender.
- 3) Vendors must have executed orders of minimum value of Rs.30 Crores for similar items in the last 3 financial years.
- 4) Vendor should have executed at least one order of minimum value of Rs.7.5 crores for similar items in the last 3 financial years.
- 5) Vendor shall submit a solvency certificate of a scheduled bank worth minimum Rs.3.75crores.
- 6) Documentary evidence for all above parameters is to be furnished by the bidder with the technical bid.

"The term Similar products includes all types of bulk Petrochemical or equivalent products" PSU's who are registered with HOCL need not furnish the credentials as above.

अनुबंधANNEXURE VIII-A

वाणिज्यिकअवधिप्रपत्र COMMERCIAL TERM FORMAT

(आपकेपत्रशीर्षएवंसुद्रितकरअपलोडिकयाजाए) (To be printed on your letter head& uploaded)

(कृपयाअपनेपत्रशीर्षमेंनीचेदियेगएविवरणभरेंऔरअपनीबोलीकेसाथअपलोडिकयाजाए) (Please fill up the details mentioned below in your letter head and upload along with your bid)

संगठनकानामऔरपता
Name and Address of Organization :
फोनऔरफ़ैक्ससं
Phone & Fax No :
जीएसटीआईएन
GSTIN :
पत्राचारकेलिएईमेलआईडी
E-mail id for correspondence :
L'Indititutor correspondence
संपर्कअधिकारीकेनामऔरदूरभाषसं
Contact Person Name and Mobile No :
Contact Person Name and Wobile No :
एमएसएमई/एनएसआईसीकेसाथपंजीकृतहै(यदिहाँतोदस्तावेजप्रमाणसंलग्नकरें)
Whether registered with MSME/NSIC(If so pl. enclose documentary proof):
लिस्त ओफ ओर्देर्स एक्सेकुतेद इन इंदिअ फोर 2एऑक वीटःसूप्पॉऋटीणा डॉकूँएण्ट्स
List of orders executed in India for the supply of Cumene with supporting documents:
कॉऊण्ट्य ऑफ़ ऑऋईग़ीण ऑफ़ टःए पृऑडुक्ट(2एॲक़)
Country of origin of the product (Cumene) :
दीगयीभुगतानअवधिPayment Term offered :

Terms of delivery offered:
परतावकीवैधता
Validity of offer:
वितरणअवधि
$\label{thm:continuous} \mbox{Delivery period required for delivering the cargo at Kochi from the date of purchase order:}$
लागूकर
Taxes Applicable:
आपूर्तिकेसाथप्रदानप्रमाणपत्र
Certificates provided along with supply:
विनिर्देशनमेंविचलनयदिकोईहोतो
Deviation in specification/ terms and conditions if any:

हस्ताक्षरऔरमोहरSignature and Stamp

Page **17** of **22**

अनुबंधANNEXURE VIII-B

(KINDLY FILL THIS SHEET AND SUBMIT IN -COMMERCIAL/TECHNICAL BID)

	(Killed I Till Tills Still I Till Sobiation in Commence in Commenc	-,	
Name of Bidder:			
Sr. No.	Commercial Clauses	Bidder Confirmation (Please put V in front of your confirmation)	
1	Whether bidder (a proprietary concern, Partnership Firm, Company) is currently on holiday list/black list/de-listed or has been put on holiday/blacklisted/de-listed at any PSU/govt. Organization. If so, give details.	☐ Yes, We are on holiday List/Black List/De-List ☐ No	
2 i	Whether the party is registered under Micro/Small/Medium Enterprises act 2006 (Please furnish the proof)	Micro Medium Small No	
2-ii	Status of MSE Bidder	ManufacturerServicesNot Applicable	
2-iii	Whether MSE bidder is offering product manufactured by him/her	□ Yes □ No	
3i	All MSE bidders shall register / declare their UAM Number on CPP Portal and copy of this registration / declaration shall be attached with the offer; failing which such bidders will not be able to enjoy benefits as per PP Policy for MSME order, 2012. SSI/MSME/NSIC/UAM /DIC registration certificate	Mention UAM Number Not Applicable	
3-ii	Submitted valid document against clause no 3i	□ Submitted□ Not Applicable	
4i	Whether the proprietor of "MSME" enterprise is from SC/ST category (Please attach caste certificate issued by competent authority)	□ Yes □ No	
4ii	Whether the proprietor of "MSME" enterprise is woman (i.e. Woman proprietorship, or holding minimum 51% shares in case of Partnership/Private Limited Companies)	□ Yes □ No	
4iil	Submitted certificate against clause no 4ii	SubmittedNot Applicable	
5	AGREED TO ALL TERMS AND CONDITIONS OF ENQUIRY: It is hereby stated that the quotation/offer submitted is in fullcompliance with the documents issued against the enquiry and also furtherconfirmed that there is no deviation from all the terms and conditions as pertheenquiry.Non-acceptanceor deviation to HOCL's standard terms and conditions mentioned in enquiry documents may lead to rejection of offer, no correspondence shall be done for clarifications	□ Agreed□ Not Agreed	
DATE:S	IGN AND STAMP OF BIDDER		

अनुबंधANNEXURE VIII-	-B
निविदा संविरुद्ध बोली	Ť
का संलग्नक	
(प्रस्तुत शीट भरें और वाणिजियक और तकनीकी बोली के साथ प्रस्तुत करें)	

बोलीदाता का नाम Name of Bidder:			
क्रमांक	वाणिजियक खंड	बोलीदाता की पुष्टि (आपकी पुष्टि के आगे कृपया √ करें)	
1	क्या बोलीदाता वर्तमान में अवकाश सूची /काली सूची /डी सूची में है या किसी पीएसयू /सरकारी संगठन द्वारा होलिडे /कालीसूची /डी सूची में रखा गया है। यदि हाँ तो विवरण दें?	□ हाँ हम अवकाश सूची / काली सूची /डी सूची में हैं □ नहीं	
2i	क्या पार्टी ने सूक्ष्म/लघु/मध्यम उद्यम अधिनियम 2006 के विरुद्ध पंजीकृत किया है। (कृपया प्रमाण प्रस्तुत करें)	□ सूक्ष्म □ मध्यम □ लघु □ नहीं	
2-ii	एमएसई बोलीदाता की हैसियत	□ विनिर्माता □ सेवाएँ □ लागू नहीं	
2-iii	क्या एमएसई बोलीदाता अपने द्वारा विनिर्मित उत्पाद दे रहे है?	□ हाँ □ नहीं	
3i	सभी एमएसई बोलीदाताएं अपनी यूएएम सं की घोषणा सीपीपी पोर्टल पर किए जाएंगे और पंजीकरण/घोषणा की प्रति प्रस्ताव के साथ रखेंगे, ऐसे बोलीदाताएं जो इस प्रकार करने में असफल होने पर एमएसएमई आदेश 2012 के पीपी पॉलिसी के अनुसार फायदाओं का लाभ नहीं उठायेंगे।	□ यूएएम सं दें □ लागू नहीं	
3-ii	एसएसआई/एमएसएमई/एनएसआईसी/ यूएएम/ डीआईसी/ पंजीकरण प्रमाणपत्र खंड सं 3i के विरुद्ध प्रस्तुत वैद्य प्रमाणपत्र	□ प्रस्तुत □ लागू नहीं	
4i	क्या एमएसएमई उद्यम का मालिक एससी /एसटी संवर्ग से हैं ? (कृपया सक्षम प्राधिकारी द्वारा जारी जाति प्रमाणपत्र संलग्न करें)	🗆 हाँ 🗀 नहीं	
4ii	क्या एमएसएमई उद्यम का मालिक महिला हैं? (अर्थात महिला मालिकाना, या सांझेदारी /निजी लिमिटेड कंपनीस के मामले में 51% शेयर रखते हैं?	🗆 हाँ 🗀 नहीं	
4iil	खंड सं 4ii के विरुद्ध प्रस्तुत प्रमाणपत्र	□ प्रस्तुत □ लागू नहीं	
5	पूछताछ के सभी निबंधन और शर्तों से सहमत है इसके द्वारा कहा गया है कि प्रस्तुत किया गया कोटेशन/ प्रस्ताव पूछताछ के विरुद्ध जारी किए गए दस्तावेजों के साथ पूर्ण अनुपालन में है और यह भी पृष्टि की गई है कि पूछताछ के अनुसार सभी नियमों और शर्तों में कोई विचलन नहीं है। जांच दस्तावेजों में उल्लिखित एचओसीएल के सभी मानक नियमों और शर्तों से कोई अस्वीकृति या विचलन प्रस्ताव की अस्वीकृति का कारण हो सकता है, स्पष्टीकरण के लिए कोई पत्राचार नहीं किया जाएगा।	□ सहमत है □ सहमत नहीं है	
दिनांक:	बोलीदाता के हस्ताक्षर और मोहर		

ANNEXURE - VIII- C

वाणिज्यिकअवधिप्रपत्र COMMERCIAL TERM FORMAT

(For Purchase Order/ Work Order with estimated value more than FIVE Lakhs)

ANNEXORE TO BE SUBMITTED ALONG WITH THE BID AGAINST TENDER NO				
	(KINDLY FILL AND SUBMIT ALONG WITH COMMERC	IAL/TECHNICAL BID)		
NAME OF BIDDER:				
Sr.No.	COMMERCIAL CLAUSES	BIDDER CONFIRMATION (PLEASE PUT V)		
	Please mention whether you are a Class-I/Class II Local supplier.(Please see the definition given below)	Class I		
1		Class II		
2	Specify the percentage (%) of local content.	%		
3	Details of location at which the local value addition is made.			
4	Mention whether the product offered is manufactured in India under a license from a foreign manufacturer who hold intellectual property rights and there is a technology collaboration agreement / Transfer of technology agreement	Yes / No		
SELF DECLARATION OF LOCAL CONTENT We hereby declare that the percentage(%) of local content specified against mentioned against Sr.No.2 is%. We also understand that submitting False self-declarations and auditors will be in breach of Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a Bidder or its successors can be debarred for up to Two Years as per the Rule 151 (iii) of the General. Financial Rules along with such other actions as may be permissible under Law.				
Definitions Local Content: - The amount of value added in India(Total value of item procured minus the value of imported content in the item(including all customs duties) as a proportion of total value, in percentage.				
Class I Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content equal to or more than 50%.				
Class II Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50 %.				

DATE SIGNATURE AND STAMP

Purchase Preference: -Will be as per the applicable Government order.

ANNEXURE VIII- G

(For Purchase Order/ Work Order with estimated value **above 10 Crores**)
ANNEXURE TO BE SUBMITTED ALONG WITH THE BID AGAINST TENDER
NO......

(KINDLY FILL AND SUBMIT ALONG WITH COMMERCIAL/TECHNICAL BID)

	(THE OF THE THE SERVICE THE STATE OF THE SERVICE THE S	HE TECHNICIE BID)	
NAME OF BIDDER:			
Sr. No.		BIDDER CONFIRMATION (PLEASE PUT √)	
1		Class II Class II	
2	Specify the percentage (%) of local content.	%	
3	Details of location at which the local value addition is made.		
4	Mention whether the product offered is manufactured in India under a license from a foreign manufacturer who hold intellectual property rights and there is a technology collaboration agreement / Transfer of technology agreement.	Yes / No	
5	Have you attached certificate from the statutory Auditor or Cost Auditor of the Company (in the case of companies) or From a practicing Cost Accountant/Chartered Accountant(suppliers other than companies), giving the percentage of local content.	Yes / No	

SELF DECLARATION OF LOCAL CONTENT:

We hereby declare that the percentage(%) of local content specified against mentioned against Sr.No.2 is_____%.

We also understand that submitting False self-declarations and auditors/Accountants certificate, will be in breach of Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a Bidder or its successors can be debarred for up to Two Years as per the Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under Law.

DATE:

SIGNATURE AND STAMP:

TENDER DOCUMENT FOR CUMENE PROCUREMENT

Definitions

Local Content:- The amount of value added in India(Total value of item procured minus the value of imported content in the item(including all customs duties) as a proportion of total value, in percent.

Class I Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content equal to or more than 50%.

Class II Local Supplier: - Supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50 %.

Purchase Preference: -Will be as per the applicable Government order.

DATE:

SIGNATURE AND STAMP: